

COMPANY PROFILE





Raindrop TOP Services South Africa
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Raindrop TOP Services South Africa

Driving business success through effective Transformation, Outsourcing and Practical Business Services in the Information and Communications Technology Sector.

Raindrop TOP Services South Africa is a Johannesburg-based company which provides skilled and professional Transformation, Outsourcing and Practical (TOP) business services across South Africa. Directed by Sheryll Sukhoo – who has more than a decade's experience in key aspects of this industry – the company is 100% Black-female owned and, using its commitment and passion, is perfectly positioned to implement appropriate solutions in the constantly changing post-1994 political and economic landscape.

What We Do

We service customers primarily in the ICT Sector. Our company provides seamless, trouble-free solutions in TOP services. Clients are given the crucial space and time they need to continue operating their businesses, while we take care of their requirements by offering carefully considered, customised and strategic services and solutions. These will ensure that the businesses concerned are compliant with transformation requirements and that they become and remain successful in the highly competitive contemporary business landscape in South Africa. Our core business focus is Transformation Strategy Development, Execution Management, Programme Design, Governance and Compliance; specialising in the ICT sector and with Multinational IT businesses.

Our Unique Approach and Skills

TOP services are complex and extensive. Despite this complexity – for each business we craft clear-cut solutions which will more than satisfy the expectations and requirements.

Our company's unique, holistic, blended approach marries the appropriate skills and expertise in the marketplace – with all the requirements and objectives of our business clients. The extensive experience and skill of the Director is supported by the diverse skills' set of a group of experienced business associates and consultants. Through analysis and identification of business needs, the scope of our services is carefully crafted to meet transformation, outsourcing and business services' requirements of South African businesses regardless of their size. Our expert solutions are value-based and we only deliver effective, competent business practices.

Our Specialised TOP Services

Transformation services relate to:

- B-BBEE compliance and governance
- Equity equivalence
- Enterprise and supplier development
- Skills development
- Socio-economic development

Outsourcing and Practical business services include:

- Business development
- Project administration, management, planning and implementation
- IT Service Desk Process Assessment and Alignment
- Strategic planning
- Education and training
- Learnership implementation programmes

Profile of the Director

Prior to setting up Raindrop TOP Services South Africa, the Director – Sheryll Sukhoo – was instrumental in the setup and execution of the Global Multinational IT Company - Hewlett Packard (HP) Equity Equivalent Program, developed strong B-BBEE Governance and Compliance experience, Project Management skills and Business Management experience while at HP as a Country Business Unit Manager. She has strong relationship skills, is a dynamic self-starter, a high achiever, is self-driven, and is also a problem solver with a high work ethic.

Incredible Interns

A Division of Raindrop TOP Services

Incredible interns -

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We place round pegs in round holes.

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Incredible Interns is a specialized recruitment agency specializing in the recruitment of Interns. The brand reflects the "Stand out Qualities" of individuals who show case more than just their academic achievements that are needed in a successful and a high-performance workplace. Incredible interns build capacity within its customer base by also investing the time, coaching and skills needed to help our candidates be at their best in the workplace and to develop with personal growth. The business is not only modelled to support the recruitment services of its clients but is also invested in the future growth and development of its candidate interns and job seekers.



We can provide references from businesses in a similar field to yours, and you can validate the success of our interns. Our intention, when placing a candidate, is to look for one who will not only have the requisite skills and qualifications to fill the current position, but also has the drive and ambition to make a successful career with the chosen employer. We want our candidates to have that underlying determination to succeed and the ability to meet the various challenges that life brings. Our mission is to select suitable Interns, across most types of businesses including and in particular - Information Technology, Manufacturing, Services, Renewable Energy and Consulting Services – in fact most industries and specialisations.

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Incredible Interns is a Customer Centric organisation and one which cares for the success of its clients and candidates. We believe in going the extra mile for both our candidates and clients.

The business is inspired by its purpose and passion to make a difference to the economy at large. Our value system and culture is stimulated by our high energy levels, business drive and the love for what we do.

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Inspir-ED

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Inspir-ED is tasked with assisting businesses to achieve government socio-economic transformation and development initiatives. Localisation, Industrialisation, Skills Development, Job Creation and Enterprise Development are some of the elements that are drivers to realising these objectives.

“The DTI Strategy states “In order to grow the economy, more enterprises are needed to produce value-added goods and services, to attract investment, to employ more of people in productive activities. Thus, a core component of the Economic Empowerment strategy is the creation and nurturing of new enterprises undertaking new forms of economic and value adding activities.”

The business of Inspir-ED is to identify and scope strategies for Enterprise Development initiatives in light of our client’s obligations and the larger transformational commitments. Our Research provides a platform in which a strategy can be formulated with an executable plan to address the issues and challenges that face Small businesses.

The Objectives are derived from the results of the data analysis and the findings, which allow us to unpack the enterprise development initiatives that will accelerate and advance the growth and sustainability of enterprises and to expand to the community thereof.

A Business Case and Rationale is also provided to understand why Enterprise Development is necessary based on the Research and Objectives.

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Inspir-ED provides a range of Recommended Solutions through careful consideration of the needs analysis. We design suitable programmes with the relevant building blocks which address the short to medium Enterprise development goals and strategies.

Our continued partnering with our clients assists us to best position the right Project Strategy, the Project Intention and Why the model selected is the most suitable Solution.

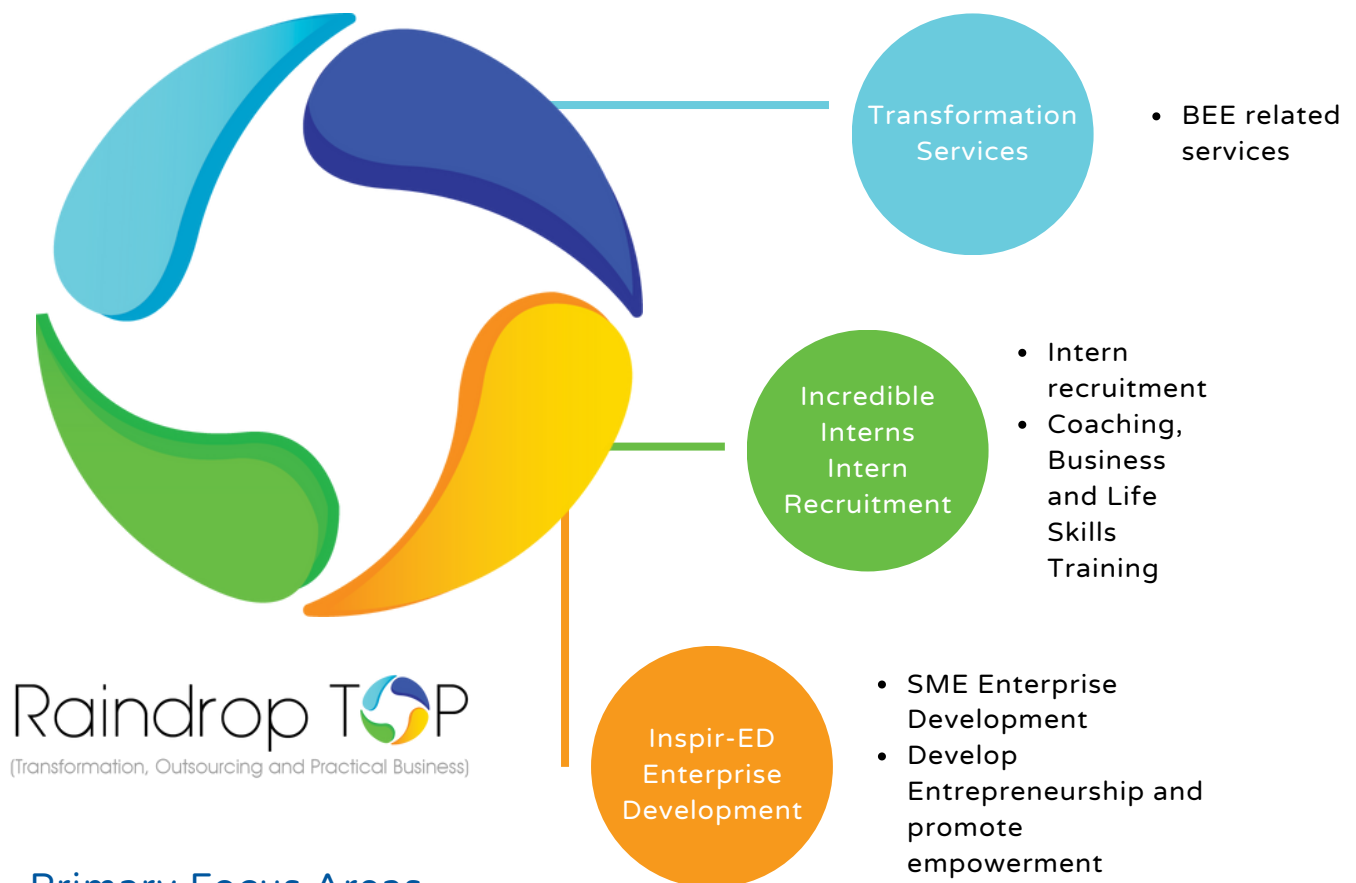
Our Projects management team are experts in the area of designing a Strategy and Execution plan and an on point Workstream together with the relevant Project Monitoring, Evaluation and Reporting, in addition to taking the corrective measures to ensure a successful holistic end to end approach.

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Business Overview



Primary Focus Areas

- 1. Transformation** - Supporting ICT businesses in South Africa through their journey in Transformation by providing Strategy Development, Execution and Project Management Services as they relate to the BEE Framework and achieving company goals.
- 2. Recruitment** - Incredible Interns is a division of Raindrop TOP Services SA, providing ancillary services which address the Skills Element of the BEE codes. Incredible Interns is a recruitment agency specializing in the recruitment of Interns for Internship or Learnership programmes.
- 3. Enterprise Development** – Inspir-ED is another division of Raindrop TOP Services SA with primary focus on assisting businesses design a business model to execute Enterprise Development initiatives which speaks to Government objectives of Localisation, Industrialisation, Skills